

OUTLINE

What just happened?

- FAFSA final results
- Summer strategy
- Next NC campaign lessons

What's happening now?

- Helene
- C2C
- Simplified admissions initiatives

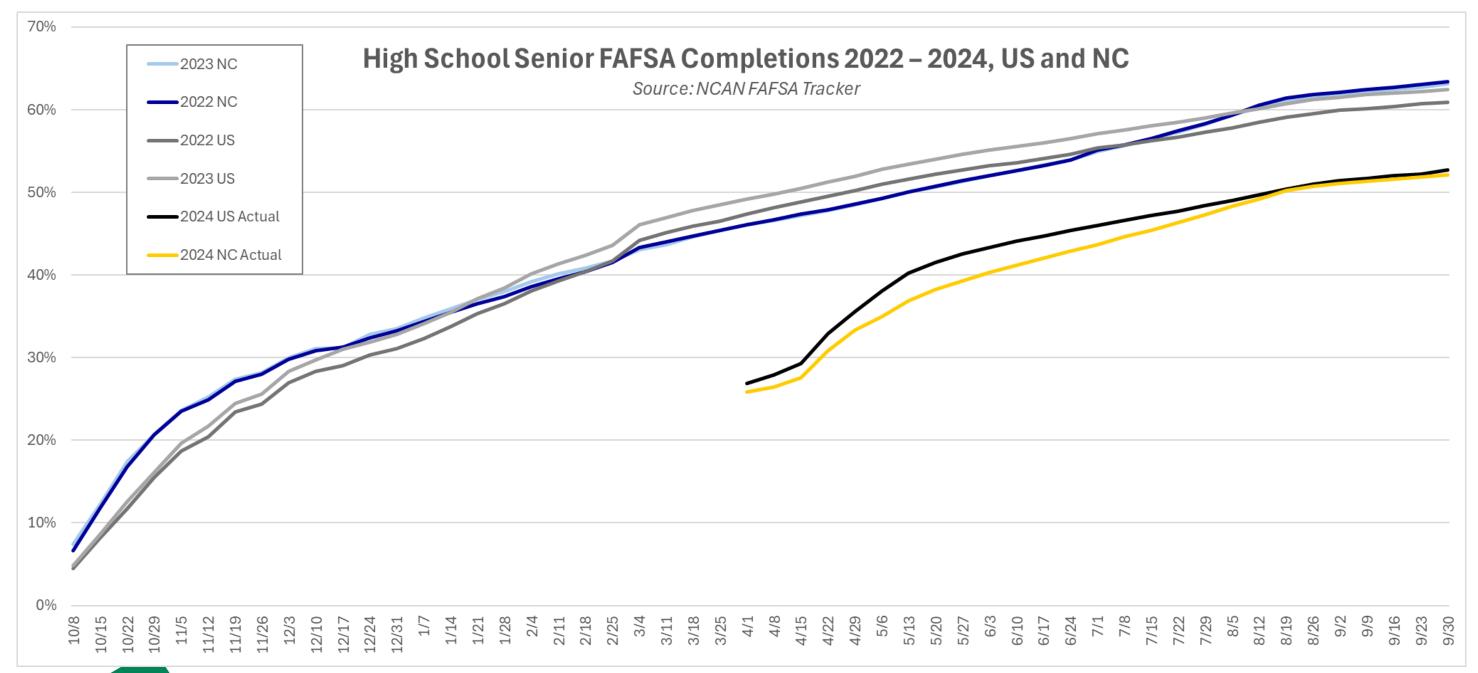
What's next?

- Projections and other program changes for next year
- Summer strategy again
- Rebrand launch



WHAT JUST HAPPENED?

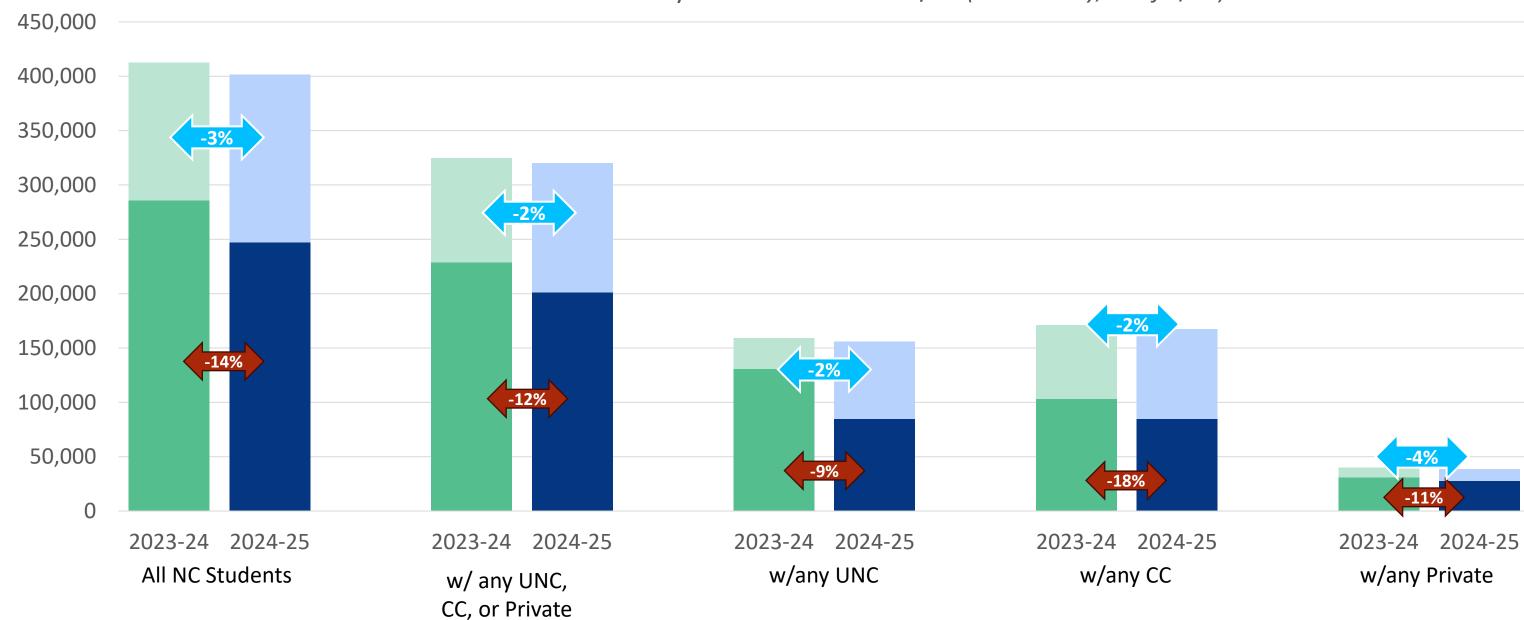
FAFSA: HS SENIORS





FAFSA: MAY 15 VS SEPTEMBER 30

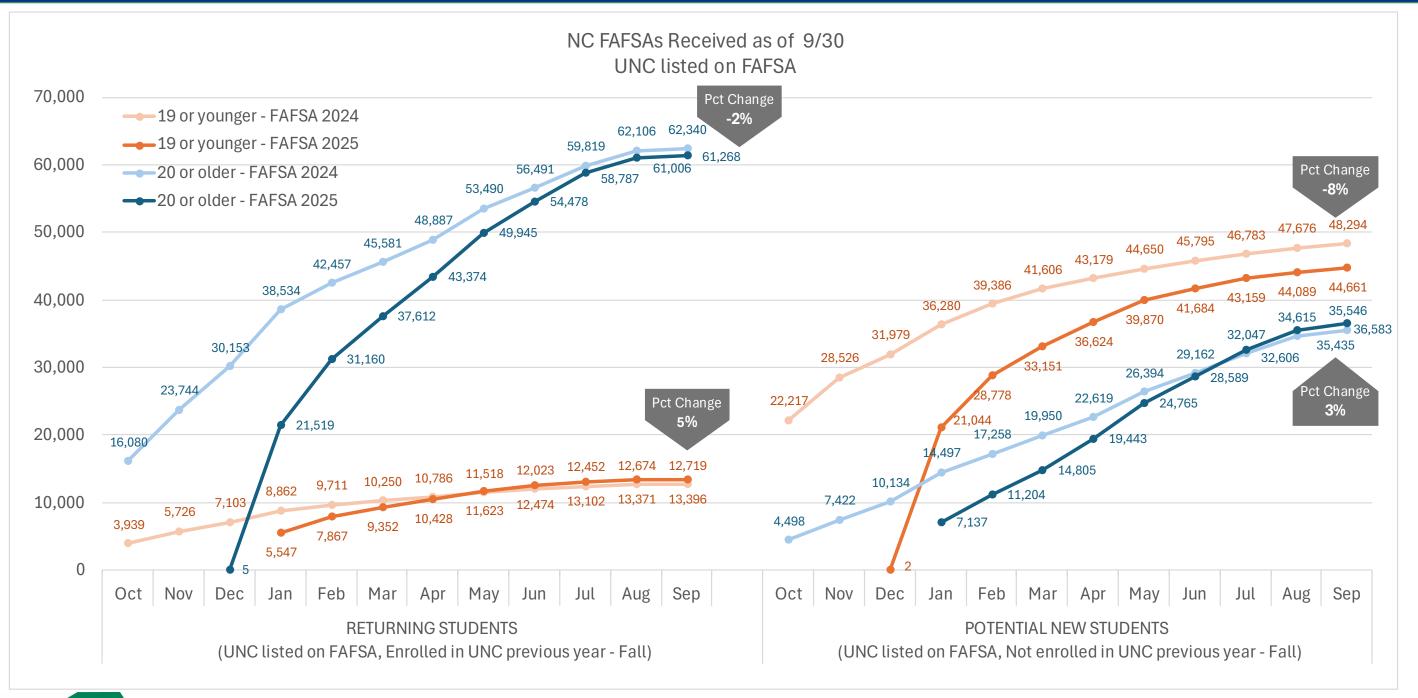
FAFSAs Filed by NC Students as of 9/30 (darker-only, as of 5/15)





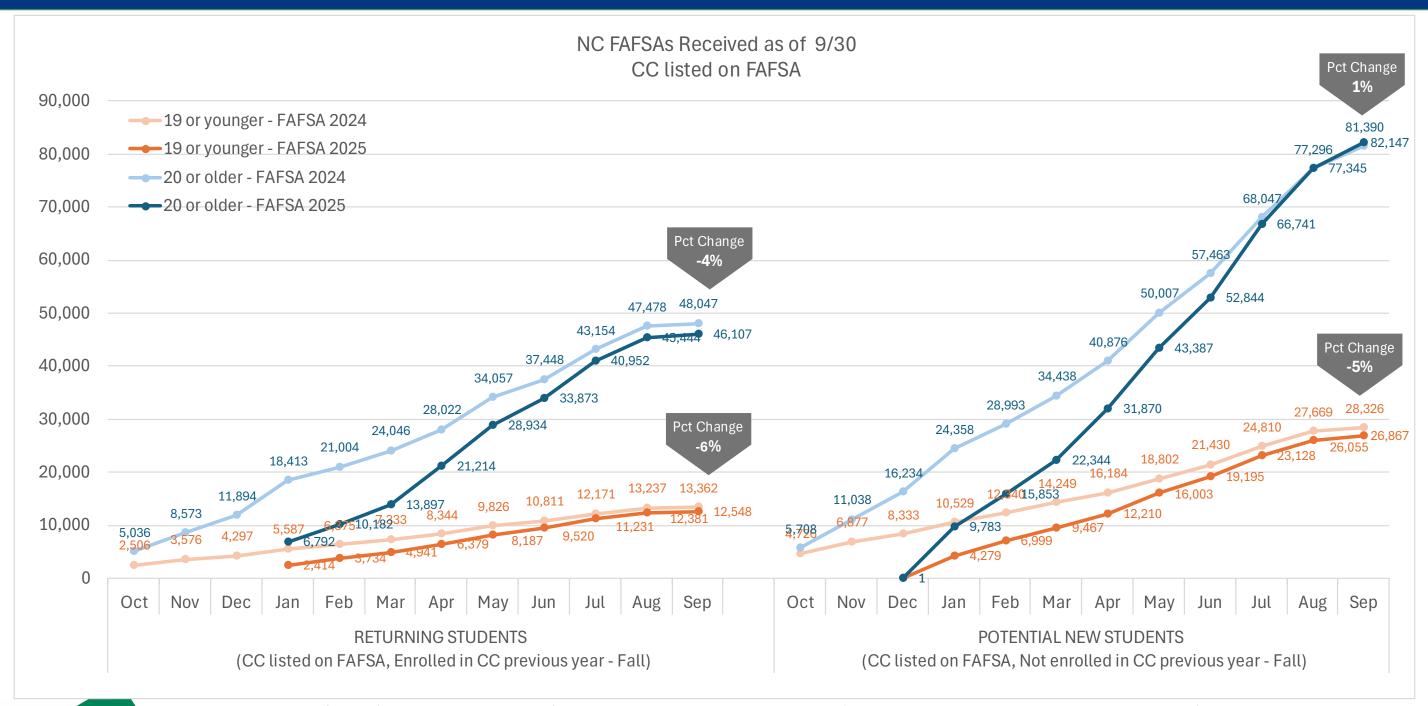
Note: Includes ISIRs received as of Sept.30 for 2023-24 and 2024-25 FAFSA for students with an NC address and no prior bachelor's degree. Sector-specific categories include students that listed any institution in those sectors in their first three schools selected on the FAFSA. A student may be in more than one sector category.

FAFSA: UNC BY AGE/NEW AND RETURNING

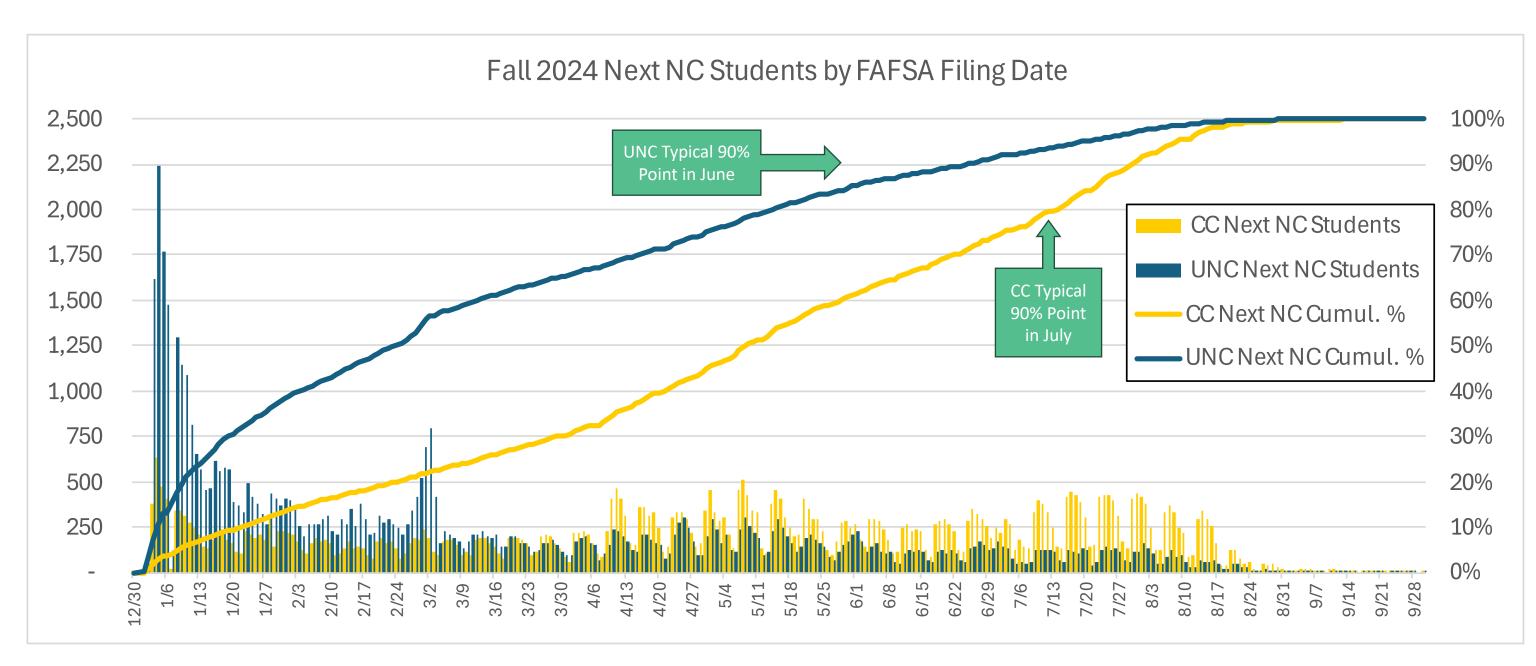




FAFSA: NCCCS BY AGE/NEW AND RETURNING



FAFSA FILING DATES FOR NEXT NC





FAFSA Summer Strategy

Along with partners, launched a FAFSA completion campaign in late spring and summer, including:

- ✓ Graduation toolkit with Next NC Scholarship and FAFSA information
- ✓ FAFSA completion mini-grants to community college from John M Belk Endowment
- ✓ Next NC Scholarship mailer and emails
- ✓ Billboards
- ✓ 1:1 student support stationed at CCs and UNCs across the state
- UNCs across the state
- ✓ Campaign results: 14M impressions, 2M reach, 1M interactions





SUMMER FAFSA SUPPORT INITIATIVE

ACCOMPLISHMENT

5,213 students submitted a FAFSA as a direct result of an outreach attempt.



2,373

Incoming Freshman 1,856

Current College Students

984

Adult Learners

At the request of the institutions and counselors, SEAA granted a two-week extension from August 2nd to August 16th.

262 students submitted a FAFSA during the two-week extension.

TOTAL OUTREACH ATTEMPTS

46,272

ADDITIONAL SUPPORT PROVIDED

87 Counselors



52 Institutions



IN-PERSON HELP STATISTIC

85%

of students who submitted a FAFSA as part of an outreach attempt were helped in-person at the college campus.

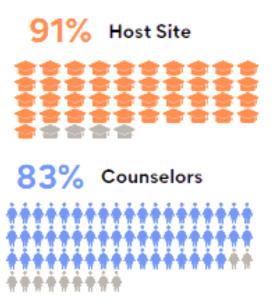


SUMMER FAFSA SUPPORT INITIATIVE

END SURVEY RESULTS

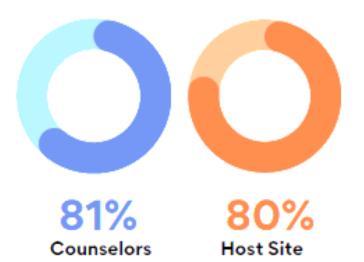
Overall Experience

Percentage of respondents who indicated having an excellent experience working with their host site or counselor(s).



Success Rating

Percentage of respondents who deemed the initiative "very successful."



Would Participate Again



Very Likely: 84%

Somewhat

Likely : 13%

Not Likely: 3%

Would Participate Again



Very Likely: 91%

Somewhat

Likely : 8%

Not Likely: 1%

Note: 66 counselors and 45 institution leads completed the end survey. Responses from counselors are in light blue and orange for institutions.



NEXT NC PUBLIC AWARENESS FUNDING

- Funded by \$1.25M NR from 2021 Appropriations Act to "raise awareness of changes to the scholarship programs for students attending public colleges and universities"
- Partnered with APCO Worldwide
- Temporary, specific campaign to increase awareness of available funding
- Focus is awareness of funding and urging students to complete the FAFSA



NEXT NC CAMPAIGN

Three key metrics:

Awareness: I know about Next NC

- 47% of survey respondents recognize Next NC when shown the name or ads.
- 150K new users on landing page
- 25M impressions, including 600K in FAFSAchallenged counties over the summer

Perception: I think college is affordable

- More adults are considering community college, 4-year rates and high schoolers are steady
- Adults recognizing Next NC are much more likely to consider higher education

Behavior: I plan to fill out the FAFSA

 Likelihood to complete a FAFSA decreased for adults (8ppts) and high schoolers (13 ppts)



WHAT'S HAPPENING NOW?

NEXT NC SCHOLARSHIP 2024-25

SCHOLARSHIP

Most NC students with AGI ≤ \$80K will qualify for at least \$5K to attend a UNC institution and \$3K to attend a NC community college



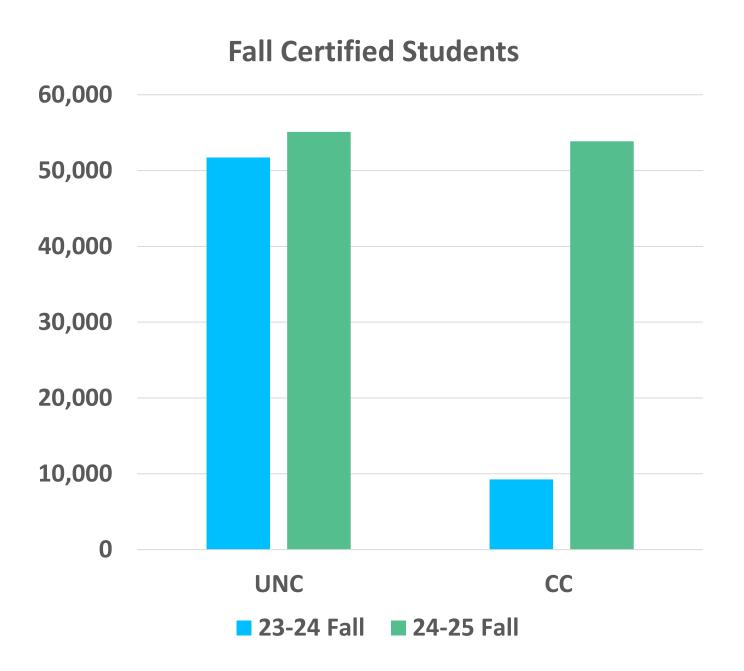
File a FAFSA to apply

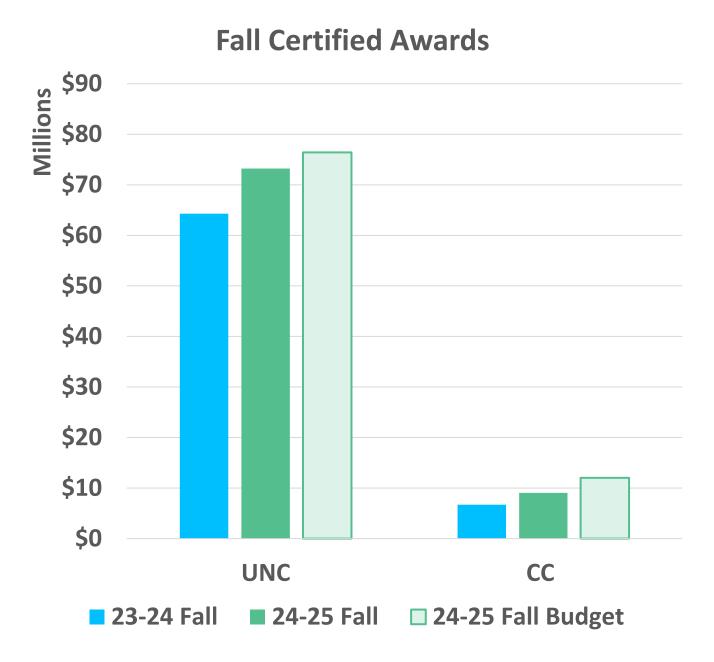
How it works:

- Combines federal Pell Grants and state funds to ensure students get at least the minimum awards of \$5,000 for UNC and \$3,000 for NCCCS
- Eligible students have AGI \leq \$80,000 and SAI (federal need calculation) \leq 7,500
- More aid is available based on need



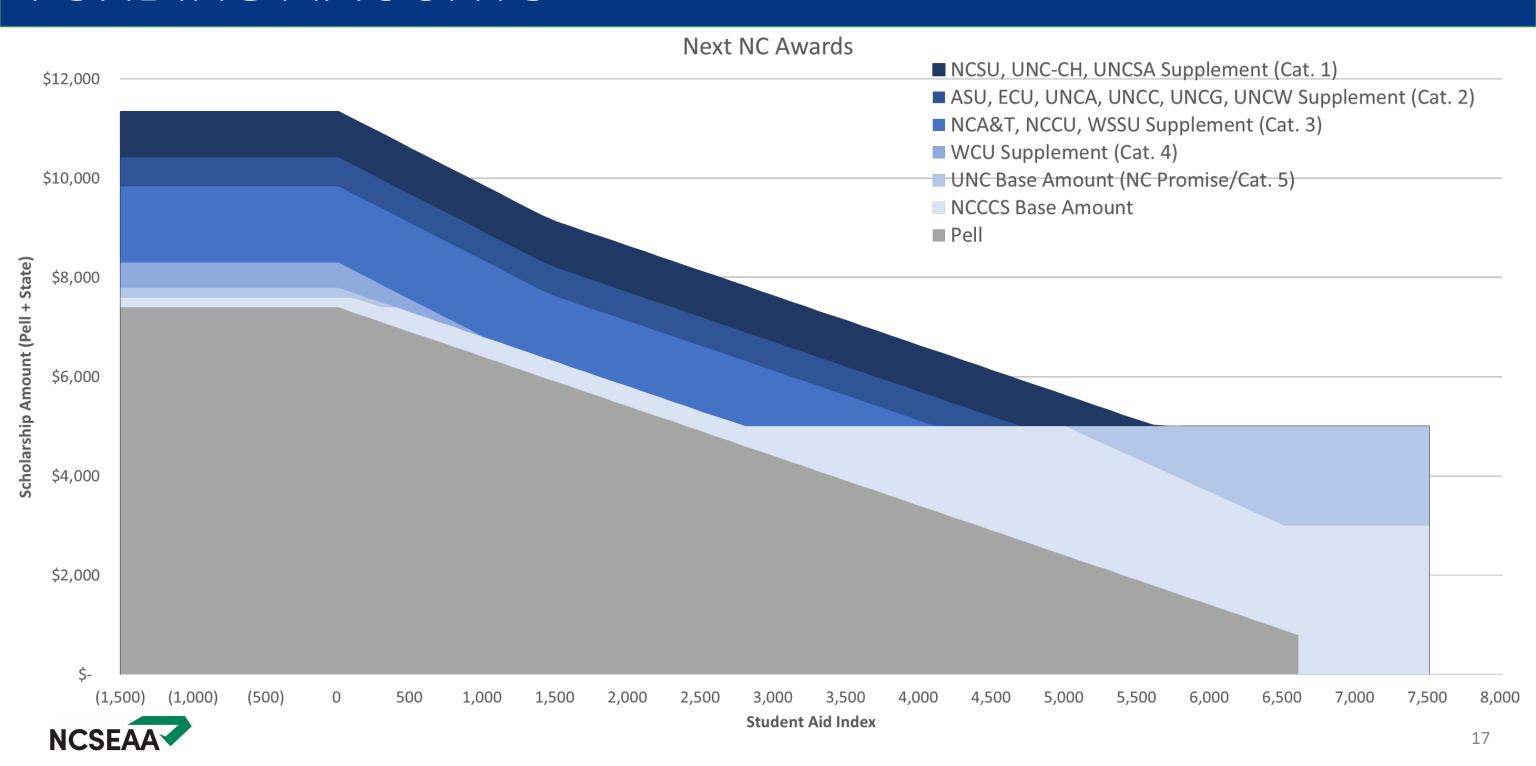
NEXT NC SCHOLARSHIP VS. 2023-24







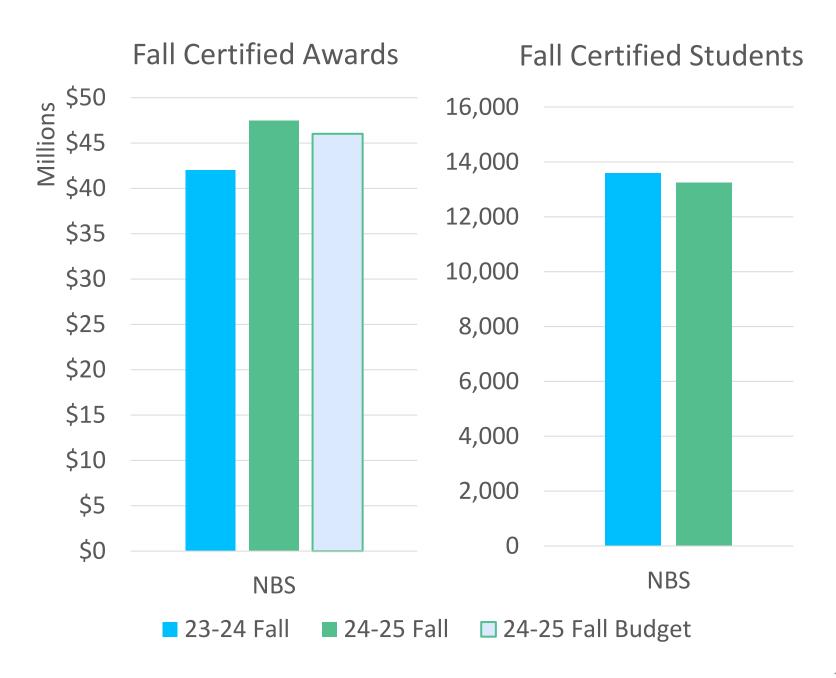
FUNDING AMOUNTS



NEED-BASED SCHOLARSHIP FOR PRIVATE COLLEGES

How it works:

- Combines federal Pell Grants and state funds to ensure students get at least the minimum awards of \$5,000
- Eligible students have AGI < \$160,000 and SAI (federal need calculation) < 15,000
- More aid is available based on need

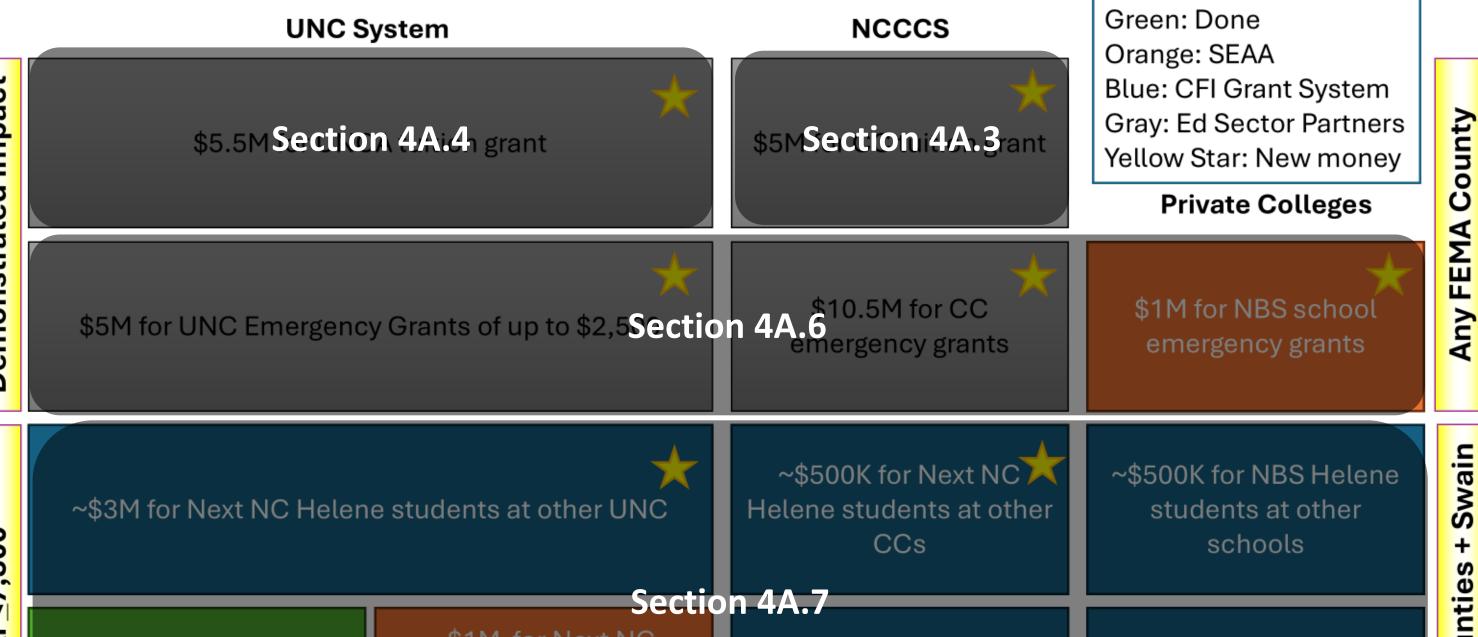




HELENE RECOVERY

- Senate Bill 743 enacted, included a number of student aid provisions:
 - Section 4A.7: Additional aid to impacted state grant recipients
 - Section 4A.6: Emergency grants (similar to Florence)
 - Sections 4A.3 and 4A.4: Tuition grants for certain CCs and UNCA





~\$7M for Next NC Students at ASU, UNCA, **WCU**

~\$1M for Next NC Students at ASU, UNCA, WCU not helped by payment schedule

~\$7.6M for 14 CC-Helene colleges' Next NC Students

institution students

~\$2M for NBS disaster

Swain

counties

9/28

COUNTDOWN TO COLLEGE



- Countdown to College kicked off the 2025-26 college application cycle last month (October)
- College Application Week included the weekend for the first time ever and had more applications than the last two years.
- A number of colleges waived Heleneaffected students application fees and will continue to do so throughout the year.



SIMPLIFIED ADMISSIONS PROGRAMS



NC College Connect

North Carolina public high school students with a weighted GPA of 2.8 and above the opportunity for a simplified application process at select UNC System universities and their local North Carolina community college.

View More Details

- This fall, two new simplified admissions programs launched for high school seniors.
- Seniors with a weighted GPA of 2.8 or higher are eligible for both programs.
- Includes all community colleges, and may UNC and private institutions.



NCICU Direct Admissions Program



Learn More



WHAT'S NEXT?

STATE GRANT UPDATES

- Reviewing projections and parameters for Next NC Scholarship and NBS for 2025-26, based on upcoming analysis of EFC to SAI shift
- Forgivable Loans for Service changes for 2025-26 include:
 - Adding Master's-level school counseling
 - Updating lottery process



LEGISLATIVE UPDATE

- State budget did not pass during short session
- General Assembly returns again the week of November 19
- In January 2025, will start long session



2025-26 FAFSA

- Have received >1100 FAFSAs so far in Beta
- Preparing for two lost FAFSA months for 2025-26, although hopefully with a smoother user experience
- Planning to place HS counselors at financial aid offices again, with a better transition for students
 - → Stay tuned for more this winter



CELEBRATING 25 YEARS OF CFNC





QUESTIONS?